



Billing  
Clinical  
Financial  
IT

### HCS Connect®

HCS Connect® was designed for rapid implementation and stress free conversion with low cost overhead, user friendly features, and day to day stability. As a consulting company, HealthCare Strategies is dedicated to providing exceptional service that goes beyond the application.

## HCS Connect ®

- Web Based Application Service Provider (ASP)
- User Driven Design
- Extensive Management Reporting
- Minimal Startup Cost Using Existing Hardware

#### HCS Connect products:

HCS Connect® for Home Health

HCS Connect® for Hospice

#### Application Features:

- Visit Scheduling
- Private Duty
- Adverse Events Tracking
- Accounts Receivable
- ERA Auto-Posting



## HealthCare Strategies

931 Spring Creek Road  
Suite 106  
Chattanooga, TN 37412  
phone: 877.296.0074  
fax: 423.296.0371



## HealthCare Strategies

[www.hcstrategies.com](http://www.hcstrategies.com)

# Solutions for every challenge

Whether you're a large agency looking to improve existing operations and financial outlooks or a new agency needing guidance on getting started, HealthCare Strategies can help. We have the knowledge and experience to guide you through whatever challenges might lie ahead.

HealthCare Strategies offers a full spectrum of services for your home care agency. Whether you're looking to meet a one time need or hoping to build a long term partnership, HCS has the experience and resources to build a brighter future.

## HCS PPS CALCULATOR

FREE 30-DAY TRIAL

With the 2010 PPS revisions, the slightest changes in patient care can have a direct impact on your payments. Tracking how each change might impact your revenue is easy with the HCS PPS Calculator.

Download your copy today at [www.hcstrategies.com](http://www.hcstrategies.com).

## flexible solutions for your agency's needs

### BILLING AND COLLECTION

Outsourcing of your billing and collections will allow you to focus on patient care and spend less time keeping up with ever changing billing requirements.

- Experienced and Professional Staff
- Accounts Receivable Processing for all Third Party Payers and Self Pay
- Monthly Statistical Reporting
- Back Office Support and Process Improvement
- Personalized Customer Service

### REVENUE RECOVERY

Not ready for full outsourcing of your billing services? Then try our Risk Free revenue recovery services. HCS has developed processes to identify underpaid Medicare PPS claims and help you recover lost dollars. This service compliments the work currently performed by your billing staff and creates virtually no interruption of your current operations. You take good care of your Medicare beneficiaries; make sure you are paid accordingly.



### ORGANIZATIONAL ASSESSMENTS and STRATEGIC PLANNING

Developing a strategic plan requires in-depth analysis of your organizational structure and processes. HCS can help measure your success and set goals to maximize financial outcomes.

- Information Systems Consulting
- Strategic & Business Plan Development
- Operational & Financial Analysis
- Policy and Process Reviews



### OPERATIONAL & CLINICAL SUPPORT

Support services assist your agency in ensuring compliance with regulatory and accreditation agencies while maximizing profitability and enhancing outcomes.

- Mock JCAHO, CHAP & State Surveys
- Compliance Audits
- Education and Training
- Patient Chart Audits

HOW CAN WE HELP YOU? 877.296.0074 or [info@hcstrategies.com](mailto:info@hcstrategies.com)

Contact us today to find out how Healthcare Strategies business and clinical solutions can help your home care agency.

